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# COMPANY INFORMATION

### **BOARD OF DIRECTORS**

Muhammad Yunus Tabba - Chairman Muhammad Ali Tabba Muhammad Sohail Tabba Jawed Yunus Tabba

Mariam Tabba Khan Manzoor Ahmed Mohammad Javed Igbal

### **MANAGEMENT TEAM**

Chief Executive Officer **Executive Director** 

Director Finance & Chief Financial Officer

Chief Operating Officer

Chief Operating Officer - International Businesses Company Secretary

Muhammad Ali Tabba Noman Hasan

Irfan Chawala Amin Ganny

Adnan Ahmed Faisal Mahmood

### **BOARD COMMITTEES**

**Audit Committee** Manzoor Ahmed - Chairman Muhammad Sohail Tabba Jawed Yunus Tabba

Mariam Tabba Khan

### **Human Resource and Remuneration Committee**

Mohammad Javed Igbal - Chairman

Muhammad Ali Tabba Muhammad Sohail Tabba

Jawed Yunus Tabba Mariam Tabba Khan

### **Budget Committee**

Mohammad Javed Iqbal

Muhammad Sohail Tabba - Chairman Muhammad Ali Tabba

Jawed Yunus Tabba Mariam Tabba Khan

### **BANKERS**

Allied Bank Limited

Allied Bank Limited - Islamic Banking Askari Bank Limited

Askari Bank Limited - Islamic Banking Bank Alfalah Limited – Islamic Banking

Bank AL-Habib Limited

Bank AL-Habib Limited - Islamic Banking Citibank N.A.

Dubai Islamic Bank Pakistan Limited Faysal Bank Limited - Islamic Banking

Habib Bank Limited

Habib Bank Limited - Islamic Banking

Habib Metropolitan Bank Limited Habib Metropolitan Bank Limited - Islamic Banking

Industrial and Commercial Bank of China Limited MCB Bank Limited MCB Islamic Bank Limited

Meezan Bank Limited National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

United Bank Limited **UBL Ameen Islamic Banking** 

**AUDITORS** 

**External Auditors** 

M/s. A.F. Ferguson & Co., Chartered Accountants

### SHARIAH ADVISOR

Shariah Advisor

M/s. Alhamd Shariah Advisory Services (Pvt).Ltd

### REGISTERED OFFICE

Main Indus Highway, Pezu, District Lakki Marwat, Khyber Pakhtunkhwa, Pakistan

**HEAD OFFICE** 

6-A, Muhammad Ali Housing Society, A.Aziz Hashim Tabba Street,

Karachi - 75350

(Toll Free): 0800 23275

UAN: (021) 111-786-555

Website: www.lucky-cement.com Email: info@lucky-cement.com

### PRODUCTION FACILITIES

- Main Indus Highway, Pezu, District Lakki Marwat, Khyber Pakhtunkhwa, Pakistan
- 58 Kilometers on Main Super Highway, Gadap Town, Karachi, Pakistan

### SHARE REGISTRAR/TRANSFER AGENT

Central Depository Company of Pakistan Limited CDC House, 99-B, Block-B, S.M.C.H.S

Main Shahra-e-Faisal, Karachi, Pakistan



## **Directors' Report**

The Directors have the pleasure in presenting to you the unaudited financial results of your Company which include both, **stand-alone** and **consolidated financial statements** for the nine months ended March 31, 2019.

### Overview

The export performance of the **Cement Industry** has been exceptional during the current financial year. The drop in local sales reduced the overall Industry volumes by 0.5% to 34.58 million tons for the nine months ended March 31, 2019 in comparison to 34.76 million tons during the same period last year. Export sales volume registered an increase of 49.0% to reach 5.13 million tons as compared to 3.44 million tons during the nine months of the current financial year and the local sales volume registered a decline of 6.0% to 29.45 million tons during the nine months ended March 31, 2019 in comparison to 31.31 million tons during the same period last year.

In comparison to the Cement Industry, your **Company's** overall sales grew by 1.9% to reach 5.95 million tons during the nine months of the current financial year. The local cement sales volume registered a decline of 12.2% and was 4.42 million tons in comparison to 5.04 million tons last year and the export sales volumes of the Company improved by 105.5% to 1.53 million tons as compared to 0.74 million tons during the same period last year.

On a **consolidated basis**, your Company achieved a gross turnover of PKR 103.32 billion which is 11.6% higher as compared to the same period last year's turnover of PKR 92.60 billion.

Moreover, **consolidated** Net Profit of the Company was PKR 10.00 billion of which PKR 0.74 billion is attributable to non-controlling interests which translates into an EPS of PKR 28.64 during the nine months ended March 31, 2019 as compared to PKR 36.91 during the same period last year.

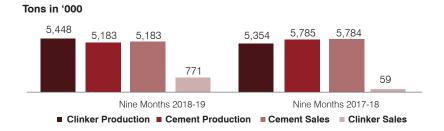
### **Business Performance**

### a. Production & Sales Volume Performance - Standalone

The **standalone** production and sales statistics of your Company for the current nine months ended March 31, 2019 compared to the same period last year are as follows:

Particulars	Nine Months 2018-19	Nine Months 2017-18	Growth/ (Decline)
	(Tons	(%)	
Clinker Production	5,448	5,354	1.8%
Cement Production	5,183	5,785	(10.4%)
Cement Sales	5,183	5,784	(10.4%
Clinker Sales	771	59	1,206.8%

The production and sales volume data is graphically presented as under:



A comparison of the dispatches of the **Industry** and your **Company's standalone business** for the nine months of the current financial year 2018-19 in comparison with the same period last year is presented below:

Dortioulore	Nine Months	Nine Months	Growth/(D	ecline)
Particulars	<b>2018-19</b> (Tons	<b>2017-18</b> in '000')	(Tons in '000')	(%)
Cement Industry *				
Local Sales	29,448	31,314	(1,866)	(6.0%)
Export Sales				
- Bagged	3,353	3,300	53	1.6%
- Loose - Clinker	95 1,684	144	(49) 1,684	(34.0%) 100.0%
Total Exports	5,132	3,444	1,688	49.0%
Grand Total	34,580	34,758	(178)	(0.5%)
Lucky Cement				
Local Sales				
- Cement	4,423	5,039	(616)	(12.2%)
- Clinker Total Local Sales	4,423	59 <b>5,098</b>	(59)	(100.0%)
iotai Locai Sales	4,423	5,096	(675)	(13.2%)
Export Sales				
- Bagged	665	601	64	10.6%
- Loose	95	144	(49)	(34.0%)
- Clinker	771	745	771	100.0%
Total Exports Grand Total	1,531 5,954	745 5,843	<u>786</u> 111	105.5% 1.9%
Grand Iotal	3,934			1.576
Market Share		Nine Months 2018-19	Nine Months 2017-18	Growth/ (Decline) (%)
Local Sales		15.0%	16.3%	(8.0%)
<b>Export Sales</b>				
- Bagged		19.8%	18.2%	8.8%
- Loose		100.0%	100.0%	0.0%
- Clinker		45.8% 29.8%	21.6%	100.0% <b>38.0%</b>
Total Export Grand Total		17.2%	16.8%	2.4%
b Sinoncial Doubou		17.2/0	10.078	2.4/0

### b. Financial Performance - Standalone

The **standalone** financial performance of your Company for the nine months ended March 31, 2019 as compared to the same period last year is presented below:

		PKR in mill	ions except EPS
Particulars	Nine Months 2018-19	Nine Months 2017-18	Growth/ (Decline) (%)
Gross Revenue	52,315	50,626	3.3%
Net Revenue	37,521	35,671	5.2%
GP	11,260	13,093	(14.0%)
OP	8,277	10,930	(24.3%)
EBITDA	10,761	13,122	(18.0%)
NP	8,294	9,802	(15.4%)
EPS	25.65 /Share	30.31 /Share	(15.4%)

<sup>\*</sup>Industry Source: APCMA Website



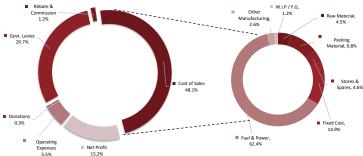
### Revenue Cost of Sales

During the nine months ended of the current financial year under review, your Company achieved an overall gross sales revenue growth of 3.3% as compared to the same period last year. This was mainly attributable to higher export sales volumes for clinker.

During the nine months ended under review, per ton cost of sales of your Company increased by 14.1% as compared to the same period last year. This increase was mainly on account of increase in coal, packing material and other fuel prices.

### **Distribution of Gross Revenue**

### **Distribution of Cost of Sales**



### **Gross Profit**

Your Company achieved a gross profit margin of 30.0% for the nine months under review as compared to 36.7% reported during the same period last year.

### **Net Profit**

Your Company achieved a profit before tax of PKR 9,750.4 million during the nine months under review as compared to PKR 11,979.5 million reported during the same period last year. Similarly, after tax profit of PKR 8,293.9 million was achieved during the nine months under review as compared to PKR 9,801.7 million reported during the same period last year.

### Earnings per share

The earnings per share of your Company for the nine months ended March 31, 2019 was PKR 25.65 in comparison to PKR 30.31 reported during the same period last year.

### Projects - New and Ongoing

### **Gross Profit** PKR in 03-19 02-19 4,000 Q1-19 Q4-18 3.860 O3-18 4.207 PKR in **Net Profit** Millions Q3-19 2.793 02-19 3.008 Q1-19 2.493 Q4-18 **EPS Trend PKR** 10.06 9.30 8.64 7.71 Q4-18 Q1-19 Q2-19 Q3-19

### Brownfield cement plant expansion in KPK Province of Pakistan – 2.6 million tons per annum

The civil work at project site is progressing as per target timelines and with the arrival of plant & machinery shipments, erection and fabrication work is also progressing as planned to achieve commercial operations in the second quarter of the financial year 2019-20.

### Investments

### Investment in 1 x 660 MW, supercritical, coal based power project

The construction activity for setting up 660 MW super critical, lignite coal-based power plant is progressing as per project implementation schedule. Target to achieve commercial operations is 1st March 2021.

### Investment in automotive manufacturing plant - Kia Lucky Motors Pakistan Limited [KLM]

The manufacturing facility is complete and ready to start production. KLM has decided to start booking of locally produced 2000 CC SUV "SPORTAGE" from June 2019 and 1000 CC small size hatchback "PICANTO" from August 2019. The sales launch of the SPORTAGE is scheduled towards end of July / early August 2019 and that of PICANTO in the month of October 2019.

### Greenfield clinker production facility in Samawah, Iraq - 1.2 million tons per annum

The contracts for civil design and civil works have been finalised. The contract for Power Plant has also been finalized with Wartsila and letter of credit will be established by the end of April 2019. Levelling work at project site is in progress. Target to achieve commercial production is for the first quarter of financial year 2020-21.

### **Corporate Social Responsibility**

For the past 25 years, your Company has remained fully committed towards improvement in the society and the communities in which it operates. The primary focus of CSR initiatives is in the sectors of Education, Women empowerment, Community development, Health and Environment conservation.

### **Education / Scholarships**

Continuing with its longer-term vision to support the deserving and less privileged segments of the society, your Company continued to extend a number of scholarships to various students of IBA, IoBM, and other leading universities in Pakistan and abroad.

### **Women Empowerment**

Your Company continues to prioritize its commitment towards women's education and continues to work in collaboration with Zindagi Trust, to support the two leading Government girls' schools in Karachi. These schools have been transformed into model girls' educational institutions in Pakistan.

### **Health Initiatives**

The quality healthcare has always remained your Company's priority, especially through the financial support to Aziz Tabba Foundation: a prominent philanthropic institution that is running Tabba Heart and Tabba Kidney institutes, which provide vital support in bridging the gap of specialized and modern medical care in the Country. In the current financial year, your Company also provided financial support to Shaukat Khanum Memorial Cancer Hospital and Pakistan Welfare Association of the Blind.

### **Environment Conservation**

Your Company always takes serious responsibility towards the conservation of Environment and takes it into account in every sphere of its operations. With an effort to further highlight the importance of environment preservation, your company continued with its tree plantation drive in and around its manufacturing sites.



### Outlook

With the prevailing economic uncertainties and macro-economic situation, your Company believes that in short to medium-term, the outlook of the Cement industry will be challenging for the domestic sales. However, export sales are anticipated to remain strong in view of favorable market dynamics and increasing demand for Clinker in the regional countries.

In the long-term, Cement industry's outlook remains promising on account of Government's key initiatives to build both small and mega-capacity / multipurpose water reservoirs / dams and construction of low-cost affordable houses for public at large.

Your Company's robust financial position and free cash flow generating ability shall support its Vision to improve operational efficiencies as well as make investments in new projects, which can bring in further improvement in efficiencies and enhance shareholders' value.

### Acknowledgement

Directors of your Company take pleasure in expressing their sincere gratitude and appreciation for outstanding commitment and contribution of all the employees and continued trust and reliance placed in the Company by all the stakeholders.

On behalf of the Board

MUHAMMAD YUNUS TABBA Chairman / Director MUHAMMAD ALI TABBA
Chief Executive / Director

Karachi: April 26, 2019

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF

## **FINANCIAL POSITION**

As at March 31, 2019

		(Un-audited)	(Audited)
		March 31,	June 30,
	Note	<b>2019</b> (PKR i	2018 n '000')
ASSETS	11010	(11411	11 000)
NON-CURRENT ASSETS			
Fixed assets			
Property, plant and equipment	5	48,335,852	40,913,168
Intangible assets	· ·	28,634	55,023
mangible accept		48,364,486	40,968,191
Long-term investments	6	33,252,760	24,981,078
Long-term loans and advances		107,380	90,996
Long-term deposits		3,175	3,175
		81,727,801	66,043,440
CURRENT ASSETS		7,000,004	7 700 111
Stores and spares		7,396,331	7,783,111
Stock-in-trade Trade debts		2,422,497	2,796,658
Loans and advances		2,253,968 420,692	2,424,470 420,671
Trade deposits and short term prepayments		147,945	67,577
Accrued return		159,985	142,881
Other receivables		1,890,079	1,311,180
Tax refunds due from the Government		538,812	538,812
Short term investment		1,040,199	34,956
Cash and bank balances		23,071,311	27,435,361
		39,341,819	42,955,677
TOTAL ASSETS		121,069,620	108,999,117
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital		3,233,750	3,233,750
Reserves		88,834,985	83,133,072
1100011000		92,068,735	86,366,822
NON-CURRENT LIABILITIES		,,	
Long-term deposits		89,594	94,394
Deferred liabilities	7	6,756,553	7,300,639
		6,846,147	7,395,033
CURRENT LIABILITIES			
Trade and other payables		16,985,019	13,121,005
Short term running finance	8	2,100,000	
Unclaimed dividend		59,716	47,945
Unpaid dividend		89,330	82,960
Taxation - net		2,920,673	1,985,352
		22,154,738	15,237,262 22,632,295
CONTINGENCIES AND COMMITMENTS	9	29,000,885	22,002,290
CONTINUE TO LO AND COMMITTEE TO	9		
TOTAL EQUITY AND LIABILITIES		121,069,620	108,999,117
· · · · · · · · · · · · · · · · · · ·		,,-	

The annexed notes from 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad All Tabba Chief Executive



## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF

### PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the 3rd quarter and nine months ended March 31, 2019 (Un-audited)

		Nine Mont	hs Ended	Quarte	r Ended
		March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
	Note	(PKR in	'000')	(PKR i	n '000')
Gross sales	10	52,314,992	50,626,090	17,429,651	17,774,013
Less: Sales tax and federal excise duty		14,061,754	14,240,681	4,577,359	5,090,856
Rebates and commission		732,154 14,793,908	714,820	286,283 4,863,642	266,396 5,357,252
Net sales		37,521,084	35,670,589	12,566,009	12,416,761
Cost of sales		(26,261,232)	(22,578,034)	(8,730,172)	(8,209,947
Gross profit		11,259,852	13,092,555	3,835,837	4,206,814
Distribution cost		(2,101,175)	(1,348,647)	(726,666)	(535,464
Administrative expenses		(881,688)	(813,960)	(322,043)	(257,457
Other expenses Other income	11	(875,770) 2.349.194	(985,349) 2.034.900	(305,168) 742,623	(368,600 839,562
Other income	11	2,349,194		142,023	039,302
Profit before taxation		9,750,413	11,979,499	3,224,583	3,884,855
Taxation					
- current		(2,203,674)	(2,170,216)	(770,084)	(683,533
- deferred		747,199	(7,597)	338,650	53,231
		(1,456,475)	(2,177,813)	(431,434)	(630,302
Profit after taxation		8,293,938	9,801,686	2,793,149	3,254,553
Other comprehensive income: Other comprehensive loss which will not be reclassified to statement of profit or loss in subsequent periods					
Unrealized loss on remeasurement of equity					
investment at fair value through other		(F.0.10)	407	F 000	0.010
comprehensive income Deferred tax thereon		(5,912) 887	407 (61)	5,026 (753)	6,212
Deletied fax fileleoi i		(5,025)	346	4,273	5,280
Total comprehensive income for the period		8.288.913	9.802.032	2.797.422	3,259,833
Total Comprehensive modific for the period		0,200,310	5,002,002	2,131,722	0,200,000
		(PI	KR)	(Pk	(R)
Earnings per share - basic and diluted		25.65	30.31	8.64	10.06

The annexed notes from 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF **CASH FLOWS**

For the nine months ended March 31, 2019 (Un-audited)

	Note	<b>March 31,</b> <b>2019</b> (PKR i	March 31, 2018 n '000')
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations	12	14,737,117	14,170,285
Income tax paid Gratuity paid Income from desposits with Islamic banks Increase in long-term loans and advances (Decrease) / increase in long-term deposits (liabilities) Net cash generated from operating activities		(1,268,353) (78,278) 1,569,993 (16,384) (4,800) 14,939,295	(1,980,366) (81,500) 1,470,136 (3,465) 4,110 13,579,200
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Long term investments Sale proceeds on disposal of property, plant and equipment Dividend received from short term investments Dividend received from associated company Short term investments Bank balance held as lien - net Net cash used in investing activities		(9,914,493) (8,271,682) 167,331 12,103 183,410 (1,011,155) (338,545) (19,173,031)	(5,548,955) (1,562,574) 52,924 354 137,557 - (6,920,694)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividends paid		(2,568,859)	(5,471,564)
Net decrease in cash and cash equivalents		(6,802,595)	1,186,942
Cash and cash equivalents at the beginning of the period		19,548,346	33,738,377
Cash and cash equivalents at the end of the period	12.1	12,745,751	34,925,319

The annexed notes from 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive



# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the nine months ended March 31, 2019 (Un-audited)

	Issued, subscribed	Capital reserve	Revenu	e reserves	Total	Total
	and paid up capital	Share premium	General reserves	Unappropriated profit	reserves	equity
			(PKR	in '000')		
Balance as at July 1, 2017	3,233,750	7,343,422	55,511,916	13,695,893	76,551,231	79,784,981
Transfer to general reserves	-	-	9,815,393	(9,815,393)	-	-
Transfer from general reserves	-	-	(1,616,875)	1,616,875	-	-
Transactions with owners in their capacity as owners						
Final dividend at the rate of PKR 12/- per share each for the year ended June 30, 2017	-	-	-	(3,880,500)	(3,880,500)	(3,880,500)
Interim dividend at the rate of PKR 5/- per share each for the year ended June 30, 2018	-	-	-	(1,616,875)	(1,616,875)	(1,616,875)
	-	-	-	(5,497,375)	(5,497,375)	(5,497,375)
Total comprehensive income for the nine months ended March 31, 2018	-	-		9,802,032	9,802,032	9,802,032
Balance as at March 31, 2018	3,233,750	7,343,422	63,710,434	9,802,032	80,855,888	84,089,638
Balance as at July 1, 2018	3,233,750	7,343,422	63,710,434	12,079,216	83,133,072	86,366,822
Transfer to general reserves	-	-	9,492,216	(9,492,216)	-	-
Transactions with owners in their capacity as owners Final dividend at the rate of PKR 8/- per share each for the year ended June 30, 2018	-	-	-	(2,587,000)	(2,587,000)	(2,587,000)
Total comprehensive income for the nine months ended March 31, 2019	-			8,288,913	8,288,913	8,288,913
Balance as at March 31, 2019	3,233,750	7,343,422	73,202,650	8,288,913	88,834,985	92,068,735

The annexed notes from 1 to 15 form an integral part of these unconsolidated condensed interim financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM

### FINANCIAL STATEMENTS

For the nine months ended March 31, 2019 (Un-audited)

### 1 THE COMPANY AND ITS OPERATION

1.1 Lucky Cement Limited (the Company) was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance) [now Companies Act, 2017] and is listed on the Pakistan Stock Exchange. The Company has also issued Global Depository Receipts (GDRs) which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Company is manufacturing and marketing of cement.

The registered office of the Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and the head office is situated at Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street in Karachi. The Company has two production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh. Further, the Company's liaison offices are situated in Islamabad, Quetta, Multan, D.I.Khan, Lahore and Peshawar.

1.2 These unconsolidated condensed interim financial statements are separate financial statements of the Company in which investments in subsidiaries and associate have been accounted for at cost less accumulated impairment losses, if any.

### 2 STATEMENT OF COMPLIANCE

- 2.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

2.2 These unconsolidated condensed interim financial statements do not include all the information and disclosures required in the unconsolidated annual audited financial statements, and should be read in conjunction with Company's unconsolidated annual audited financial statements for the year ended June 30, 2018.

### 3 SIGNIFICANT ACCOUNTING POLICIES

- 3.1 The accounting policies and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the unconsolidated annual audited financial statements for the year ended June 30, 2018 except those stated in note 3.2 (a) below.
- 3.2 Change in accounting standards, interpretations and amendments to published approved accounting and reporting standards
- (a) New standards, amendments and interpretation to published approved accounting and reporting standards which are effective during the nine months ended March 31, 2019



There are certain amendments and an interpretation to approved accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2018. However, these do not have any significant impact on the Company's financial reporting and, therefore, have not been detailed in these unconsolidated condensed interim financial statements.

In addition to that two new standards (i.e. IFRS 9 and IFRS 15) have become applicable to the Company effective July 1, 2018. Because of these new standards certain changes to the Company's accounting policies have been made in light of the following paragraphs:

- IFRS 9 'Financial instruments' This standard replaces the guidance in IAS 39. It includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the current incurred loss impairment model.
- IFRS 15 'Revenue from contracts with customers' IFRS 15 replaces the previous revenue standards: IAS 18 Revenue, IAS 11 Construction Contracts and the related interpretations on revenue recognition.

IFRS 15 introduces a single five-step model for revenue recognition and establishes a comprehensive framework for recognition of revenue from contracts with customers based on a core principle that an entity should recognise revenue representing the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

The changes laid down by these standards do not have any significant impact on these unconsolidated condensed interim financial statements of the Company.

## (b) New standards and amendments to published approved accounting and reporting standards that are not yet effective

There is a new standard, certain amendments and an interpretation to the approved accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2019. However, these will not have any significant impact on the financial reporting of the Company and, therefore, have not been disclosed in these unconsolidated condensed interim financial statements.

### 4 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, the management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these unconsolidated condensed interim financial statements.

Judgements and estimates made by the management in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the Company's unconsolidated annual audited financial statements for the year ended June 30, 2018.

# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM

## **FINANCIAL STATEMENTS**

For the nine months ended March 31, 2019 (Un-audited)

The Company's financial risk management objectives and policies are consistent with those disclosed in the Company's unconsolidated annual audited financial statements for the year ended June 30,

#### PROPERTY, PLANT AND EQUIPMENT 5

5.1 The following is the movement in property, plant and equipment during the period/year:

		(Un-audited)	(Audited)
	Note	<b>March 31,</b> <b>2019</b> (PKR ii	June 30, 2018 n '000')
Operating fixed assets (WDV) - opening balance Add: Additions during the period/year	5.2	38,550,862 2,747,236	33,086,307 8,467,733
Less: Disposals during the period/year (WDV)		41,298,098 33,498	41,554,040 28,294
Depreciation charge for the period/year Operating fixed assets (WDV) - closing balance	5.0	2,451,313 38,813,287	2,974,884 38,550,862
Add: Capital work-in-progress	5.3	9,522,565 48,335,852	2,362,306 40,913,168

5.2 The following additions and deletions were made during the period in operating fixed assets:

	Additons (Cost) (PKR ir	Deletions (Cost)
Operating fixed assets	(, , , , , ,	
Freehold land Buildings on freehold land	44,397	-
- Cement plant	135,308	-
- Power plant	1,163	-
- Others Buildings on leasehold land	2,507	-
- Cement plant	190,506	-
Machinery	1,810,604	1,219
Generators	60,804	1,809
Quarry equipment	124,560	7,247
Vehicles including cement bulkers	282,378	141,577
Furniture and fixtures	9,882	-
Office equipment	20,868	1,641
Computer and accessories	16,505	10,094
Other assets (laboratory equipment, etc.)	47,754	1,257
	2,747,236	164,844
<b>5.3</b> The following is the movement in capital work-in-progress of	during the period/year:	

	(Un-audited) March 31, 2019 (PKR ii	(Audited) June 30, 2018 n '000')
Opening balance Add: Additions during the period/year	2,362,306 9,914,493	4,401,830 6,430,906
Less: Transferred to operating fixed assets	12,276,799 2,747,236	10,832,736 8,453,808
Transferred to operating fixed assets  Closing balance	6,998 9,522,565	16,622



33,252,760

24,981,078

			(Un-audited)	(Audited)
			March 31,	June 30,
		Note	<b>2019</b> (PKR in	2018 (000')
6	LONG-TERM INVESTMENTS - at cost			
	Subsidiaries			
	Lucky Holdings Limited	6.1	32,145	5,619,000
	LCL Investment Holdings Limited	6.2	4,580,500	4,580,500
	LCL Holdings Limited	6.3	10,623,739	10,216,139
	Kia Lucky Motors Pakistan Limited	6.4	11,818,056	3,954,074
	Lucky Cement Holdings (Private) Limited	6.5	5,586,955	-
			32,641,395	24,369,713
	Associate			
	Yunus Energy Limited	6.6	611,365	611,365

**6.1** Lucky Holdings Limited ('LHL') is a public unlisted company incorporated in Pakistan. As of the statement of financial position date, the Company owned 75 percent shareholding of LHL.

As disclosed in the financial statements for the half year ended December 31, 2018, subsequent to the Statement of Financial Position date, the Sindh High Court (SHC) vide its order dated April 11, 2019 sanctioned the Scheme effective from start of business on July 01, 2018. A certified copy of the Court order has been filed by LHL with Securities and Exchange Commission of Pakistan (SECP).

The Scheme, amongst other arrangements, determines LHL Demerged Undertakings as primarily comprising the assets, liabilities and obligations of LHL relating to its underlying investment in ICI. Under the Scheme, the share of LHL Shareholders in LHL Demerged Undertakings proportionate to their respective shareholding in LHL has been amalgamated with and into their respective wholly owned subsidiary companies and their proportionate shares in LHL to that extent have been cancelled. Consequently, out of Company's total investments in Lucky Holdings Limited, an amount of PKR 5,586,855 have been transferred to Lucky Cement Holdings (Private) Limited.

6.2 Represents equity investment in LCL Investment Holdings Limited (LCLIHL), a wholly owned subsidiary of the Company, incorporated and domiciled in Mauritius. LCLIHL has entered into joint venture agreements with Al Shamookh group to form Lucky Al Shamookh Holdings Limited (LASHL) for operating a cement grinding unit in Basra, Iraq and Al Shamookh Lucky Investment Limited (ASLIL) for constructing a clinker manufacturing facility in Samawah, Iraq. LASHL and ASLIL are companies with limited liability in Jebel Ali Free Zone, United Arab Emirates. LCLIHL holds 50 percent ownership in the aforesaid joint ventures.

LCLIHL has also entered into a joint venture agreement with Rawsons Investments Limited (registered in Cayman Islands) for establishing LuckyRawji Holdings Limited (LRHL), incorporated with limited liability under laws of British Virgin Islands, for constructing a fully integrated cement manufacturing unit in the Democratic Republic of Congo. LCLIHL holds 50 percent ownership interest in LRHL.

- **6.3** Represents equity investment in LCL Holdings Limited (LCLHL), a wholly owned subsidiary of the Company, incorporated in Pakistan. As of the statement of financial position date, LCLHL owns 100 percent shares in Lucky Electric Power Company Limited. The amount includes advance against future issuance of shares amounting to PKR 2.3 million.
- 6.4 Represents equity investment in Kia Lucky Motors Pakistan Limited (KLM), a public unlisted company incorporated in Pakistan. The Company will hold 70 percent shares of KLM at its commercial operations date. The amount includes advance against future issuance of shares amounting to PKR 1,833 million.

# NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

For the nine months ended March 31, 2019 (Un-audited)

Represents equity investment in Lucky Cement Holdings (Private) Limited (LCHPL), a private limited company incorporated in Pakistan under the Companies Act, 2017 (the Act) as a wholly owned subsidiary of the Company. The company was incorporated to affect restructuring of LHL under the Scheme

Pursuant to the court order sanctioning the Scheme for restructuring of LHL, LCHPL now holds 54.74% shares of ICI as of the statement of financial position date.

6.6 Represents equity investment in Yunus Energy Limited (YEL), a public unlisted company incorporated in Pakistan. As of the statement of financial position date, the Company owns 20 percent shares of YEL.

			(Un-audited)	(Audited)
			March 31, 2019	June 30, 2018
		Note	(PKR in	ı '000')
7	DEFERRED LIABILITIES			
	Staff gratuity		1,836,120	1,632,119
	Deferred tax liability	7.1	4,920,433	5,668,520
			6,756,553	7,300,639
7.1	Deferred tax liability			
	This comprises the following:			
	- Taxable temporary differences arising due			
	to accelerated tax depreciation allowance		5,402,968	6,149,671
	- Deductible temporary differences arising			
	in respect of provisions		(482,535)	(481,151)
			4,920,433	5,668,520

This represents Islamic Export Refinance Facilities which carry profit at SBP rate plus spread ranging from 0.1% to 1% per annum.

### 9 CONTINGENCIES AND COMMITMENTS

### 9.1 CONTINGENCIES

There are no significant changes in the status of contingencies as reported in note 25 to the unconsolidated annual audited financial statements of the Company for the year ended June 30, 2018.

		(Un-audited)	(Audited)
		March 31, 2019	June 30, 2018
9.2	COMMITMENTS	(PKR)	n '000')
	Machinery under letters of credit	8,770,002	10,853,999
	Stores, spares and packing material under letters of credit	1,744,136	2,631,479
	Bank guarantees issued by the Company on behalf of the subsidiary companies	28,448,405	30,699,438
	Bank guarantees issued on behalf of the Company	2,040,554	1,917,572
	Post dated cheques	1,079,355	315,791



			(Un-audited) For the nine months ended		
			March 31, 2019	March 31, 2018	
	0000004150		(PKR i	n '000')	
10	GROSS SALES				
	Local		43,994,480	46,845,295	
	Export		8,320,512	3,780,795	
			52,314,992	50,626,090	
1	OTHER INCOME				
	It mainly includes dividend income, income from deposit supply of surplus electricity to Hyderabad Electric Supp			et income fror	
	supply of surplus electricity to hyderabad Electric Supp	iy Compai			
				udited) nonths ended	
			March 31,	March 31,	
		Note	2019 (PKR i	2018 n '000')	
		Note	(11011)	11 000 )	
2	CASH GENERATED FROM OPERATIONS				
	Profit before taxation		9,750,413	11,979,499	
	Troit before taxation		3,730,410	11,575,455	
	Adjustments for non cash charges and other items				
	Depreciation	5.1	2,451,313	2,160,679	
	Amortization of intangible assets		33,386	31,476	
	Gain on disposal of property, plant and equipment		(133,833)	(121,178	
	Provision for staff gratuity		282,279	222,795	
	Dividend income from short term investments		(12,103)	(442	
	Dividend income from associated company Income from deposits with Islamic banks		(183,410) (1,587,097)	(137,557 (1,466,496	
	income nom deposits with islamic banks		10,600,948	12,668,776	
			10,000,010	12,000,770	
	(Increase) / decrease in current assets				
	Stores and spares		386,780	(2,057,725	
	Stock in trade		374,161	618,217	
	Trade debts		170,502	(728,222	
	Loans and advances		(21)	112,999	
	Trade deposits and short term prepayments		(80,368)	(56,499	
	Other receivables		(578,899)	(441,727	
			272,155	(2,552,957	
	Increase in current liabilities				
	Trade and other payables		3,864,014	4,054,466	
	hade and other payables		3,004,014	4,034,400	
	Cash generated from operations		14,737,117	14,170,285	
2.1	CASH AND CASH EQUIVALENTS				
	Cash and bank balances		23,071,311	34,925,319	
	Bank balance marked as lien		(8,225,560)	-	
	Short term running finance	8	(2,100,000)	-	
			12,745,751	34,925,319	

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM **FINANCIAL STATEMENTS**

For the nine months ended March 31, 2019 (Un-audited)

#### 13 TRANSACTIONS WITH RELATED PARTIES

Related parties include subsidiaries, associated entities, directors, the other key management personnel and close family members of directors and other key management personnel. Details of transactions with related parties during the period, other than those which have been disclosed elsewhere in these unconsolidated financial statements, are as follows:

For the nine months ended

	March 31, 2019 (PKR)	March 31, 2018 in '000')
Transactions with Subsidiaries		
Reimbursement of expenses to the Company Reimbursement of expenses from Company Sales Purchases Services Purchase of fixed assets Sale of fixed asset Investment made during the period Bank guarantees released Bank guarantee issued	6,253 63 208,137 6,480 23 26,771 1,550 8,271,682 3,822,706 1,250,000	45,828 - 70,596 6,022 - - 5,586 1,562,564 - -
Transactions with Directors and their close family members		
Dividend paid Meeting fee	573,354 1,031	1,290,751 1,094
Sales Reimbursement of expenses to the Company Reimbursement of expenses from the Company Sale of fixed assets Donation Services Dividend paid Dividend received Purchases of shares of subsidiary company	578,582 12,216 666 1,875 140,000 24,023 582,768 183,410	392,055 7,484 677 - 75,000 20,554 684,839 137,557 10
Transactions with other key management personnel		
Salaries and benefits Post employment benefits Dividend paid	163,911 21,908 56	153,895 21,264 68

As disclosed in note 6.1, restructuring of LHL had been proposed through a Scheme of 13.1 Arrangement. For details related to this Scheme, refer note 6.1 and 6.5.



### 14 DATE OF AUTHORISATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on April 26, 2019 by the Board of Directors of the Company.

### 15 GENERAL

Figures have been rounded off to the nearest thousand of PKR, unless otherwise stated.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF

## **FINANCIAL POSITION**

As at March 31, 2019

		(Un-audited)	(Audited)
		March 31,	June 30,
	Note	<b>2019</b> (PKR in	2018
ASSETS NON-CURRENT ASSETS	11010	(1131111	
Fixed assets Property, plant and equipment intangible assets	6	108,618,457 7,697,697 116,316,154	73,865,002 7,943,988 81,808,990
Long-term investments Long-term loans and advances Long-term deposits and prepayments	7	15,897,024 624,376 50,696 132,888,250	13,642,987 534,786 53,325 96,040,088
CURRENT ASSETS Stores, spares and consumables Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Tax refunds due from the Government Taxation receivable Accrued return Short term investments Cash and bank balances		8,523,012 12,741,816 4,726,343 1,799,055 2,444,657 5,514,349 538,812 2,258,962 170,570 1,040,199 27,363,958 67,121,733	8,854,536 12,088,621 5,142,591 1,117,485 1,108,185 3,431,926 538,812 2,221,851 161,742 34,956 34,382,272 69,082,977
TOTAL ASSETS		200,009,983	165,123,065
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES  Share capital Reserves		3,233,750 102,313,161	3,233,750 93,913,157
Attributable to the owners of the Holding Company Non-controlling interests Total equity		105,546,911 15,665,378 121,212,289	97,146,907 12,428,264 109,575,171
NON-CURRENT LIABILITIES			
Long-term finances Long-term deposits Deferred liabilities Other long term liabilities	8 9	21,682,923 89,594 9,777,858 4,466,555 36,016,930	8,789,887 94,394 10,640,736 3,431,948 22,956,965
CURRENT LIABILITIES		, ,	, ,
Trade and other payables Unclaimed dividend Unpaid dividend Provision for taxation Accrued return Short-term borrowings and running finance Current portion of liabilities against assets subject to finance lease Current portion of long-term finances	8	27,796,084 154,452 89,330 3,297,314 407,412 8,097,001 89 2,939,082 42,780,764 78,797,694	20,242,935 47,945 82,960 1,992,278 272,146 7,332,327 822 2,619,516 32,590,929 55,547,894
CONTINGENCIES AND COMMITMENTS	10	76,797,094	00,047,094
		200,009,983	165,123,065

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.

Muhammad Yunus Tabba Chairman / Director 

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF

## PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the 3rd quarter and nine months ended March 31, 2019 (Un-audited)

	Nine Month	ns Ended	Quarter	Ended
	March 31, 2019	March 31, 2018	March 31, 2019	March 31, 2018
Note	(PKR in	(000)	(PKR in	'000')
Revenue 11	103,320,389	92,601,630	35,466,328	32,835,542
Less: Sales tax and excise duty Rebates and commission	16,764,874 4,489,902	16,469,999 3,784,476	5,463,025 1,657,541	5,915,584 1,327,170
riebates and commission	21,254,776	20,254,475	7,120,566	7,242,754
	82,065,613	72,347,155	28,345,762	25,592,788
Cost of sales Gross profit	(63,799,985) 18,265,628	(52,539,849) 19,807,306	(21,779,033) 6,566,729	(18,952,235)
Distribution cost	(4,296,137)	(3,333,525)	(1,458,307)	(1,181,237)
Administrative expenses	(2,308,421)	(2,070,348)	(776,794)	(628,271)
Finance cost	(1,151,277)	(534,989)	(376,944)	(220,394)
Other expenses Other income 12	(1,313,476) 3,061,838	(1,760,266) 3,502,495	(411,496) 1,138,122	(649,076) 1,305,814
Profit before taxation	12,258,155	15,610,673	4,681,310	5,267,389
Taxation	, ,	, ,	, ,	, ,
- current	(3,332,147)	(2,423,620)	(1,209,033)	(507,111)
- deferred	1,071,569	(119,736)	388,038	(269,840)
dolonod	(2,260,578)	(2,543,356)	(820,995)	(776,951)
Profit after taxation	9,997,577	13,067,317	3,860,315	4,490,438
Attributable to:				
Owners of the Holding Company	9,260,243	11,935,141	3,464,738	4,020,905
Non-controlling interests	737,334 9,997,577	1,132,176	395,577	469,533
	9,997,577	13,067,317	3,860,315	4,490,438
Other comprehensive income for the period				
Other comprehensive income which may be reclassified to statement of profit or loss in subsequent periods				
Foreign exchange differences on translation				
of foreign operations	1,339,539	704,626	138,983	341,548
Other comprehensive loss which will not be reclassified to statement of profit or loss in subsequent periods				
Unrealized loss on remeasurement of equity investment				
at fair value through other comprehensive income Deferred tax thereon	(5,912)	407	5,026	6,212
Deferred tax triefeon	(5,025)	(61) 346	(753) 4,273	(932) 5,280
Total comprehensive income for the period	11,332,091	13,772,289	4,003,571	4,837,266
Attributable to:				
Owners of the Holding Company	10,594,757	12,640,113	3,607,994	4,367,733
Non-controlling interests	737,334	1,132,176	395,577	469,533
	11,332,091	13,772,289	4,003,571	4,837,266
	(P	KR)	(P	KR)
Earnings per share - basic and diluted	28.64	36.91	10.71	12.43
Lamings per sitate - pasic and diluted	20.04	30.91	10.71	12.43

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF **CASH FLOWS**

For the nine months ended March 31, 2019 (Un-audited)

		March 31,	March 31,
	Note	<b>2019</b> (PKR ir	2018
CASH FLOWS FROM OPERATING ACTIVITIES	14010	(11111)	1 000 )
Cash generated from operations	13	20,057,637	16,707,332
Finance costs paid Income tax paid Staff retirement benefits paid Income from deposits with Islamic banks and		(1,000,387) (2,064,120) (149,114)	(537,538) (2,691,886) (153,243)
and other financial institutions Increase in long-term loans and advances Increase in long-term deposits and prepayments Net cash generated from operating activities		1,690,195 (89,589) (2,167) 18,442,455	1,540,117 (58,107) (22,185) 14,784,490
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Investment in joint ventures Business acquisition Dividend from associate Short term investment Dividend received from short term investments Bank balance held as lien - net Sale proceeds on disposal of property, plant and equipment Net cash used in investing activities		(39,299,671) (38,187) - 363,410 (1,011,155) 12,103 (338,545) 182,313 (40,129,732)	(11,137,736) - (1,935,700) 553,020 - 354 - 53,467 (12,466,595)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long-term finance - net Payment against finance lease liability Issuance of shares to non controlling interest Dividends paid Net cash generated from / (used in) financing activities		13,587,496 (1,225) 3,079,523 (3,100,050) 13,565,744	2,046,144 (2,502) 2,042,526 (5,872,332) (1,786,164)
Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period		(8,121,533) 19,162,930	531,731 34,144,414
Cash and cash equivalents at the end of the period		11,041,397	34,676,145
Cash and cash equivalents at March 31 comprise of:			
Cash and bank balances Short-term finances Bank balance marked as lien		27,363,958 (8,097,001) (8,225,560) 11,041,397	39,249,313 (4,573,168) - 34,676,145

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF **CHANGES IN EQUITY**

For the nine months ended March 31, 2019 (Un-audited)

	Issued, subscribed	Capital reserve	Re	venue reser	ves	Total	Non-	Total
	and paid up capital	Share premium	General reserves			Controlling Interests	g equity	
				(PKF	R in '000')			
Balance as at July 01, 2017	3,233,750	7,343,422	55,511,916	152,106	20,729,031	83,736,475	9,235,325	96,205,550
Transfer to general reserves	-	-	8,198,518	-	(8,198,518)	-	-	-
Final dividend at the rate of PKR 12/- per share each for the year ended June 30, 2017	-	-	-	-	(3,880,500)	(3,880,500)	-	(3,880,500)
Interim dividend at the rate of PKR 5/- per share each for the year ended June 30, 2018	-	-	-	-	(1,616,875)	(1,616,875)	-	(1,616,875
Dividends paid to non-controlling interests of ICI	-	-	-	-	-	-	(429,535)	(429,535)
Share of non-controlling interests of KLM	-	-	-	-	1,501	1,501	1,119,825	1,121,326
NCI share of right issue	-	-	-	-			921,200	921,200
Profit after taxation Other comprehensive income	-	-	-	704,626	11,935,141 346	11,935,141 704,972	1,132,176	13,067,317 704,972
Total comprehensive income for the nine months ended March 31, 2018	-	-	-	704,626	11,935,487	12,640,113	1,132,176	13,772,289
Balance as at March 31, 2018	3,233,750	7,343,422	63,710,434	856,732	18,970,126	90,880,714	11,978,991	106,093,455
Balance as at July 01, 2018	3,233,750	7,343,422	63,710,434	1,258,268	21,601,033	93,913,157	12,428,264 1	09,575,171
Effect of Scheme of Arrangement (refer note. 2)	-	-	-		-	-	349,052	349,052
Transfer to general reserves	-	-	9,492,216	-	(9,492,216)	-	-	-
Final dividend at the rate of PKR 8/- per share each for the year ended June 30, 2018	-	-	-	-	(2,587,000)	(2,587,000)	-	(2,587,000)
Dividends paid to non-controlling interests of ICI	-	-	-	-	-	-	(536,547)	(536,547)
Decrease in ownership interest in ICI	-	-	-	-	392,760	392,760	207,098	599,858
Share of non-controlling interests of KLM	-	-	-	-	(512)	(512)	2,480,177	2,479,665
Profit after taxation Other comprehensive income	-	-	-	1,339,539	9,260,243 (5,025)	9,260,243 1,334,514	737,334	9,997,577
Total comprehensive income for the nine months ended March 31, 2019	-	-	-	1,339,539	9,255,218	10,594,757	737,334	11,332,091
Balance as at March 31, 2019	3,233,750	7,343,422	73,202,650	2,597,807	19,169,283	102,313,161	15,665,378	21,212,289

The annexed notes from 1 to 16 form an integral part of these condensed interim consolidated financial statements.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM

### FINANCIAL STATEMENTS

For the nine months ended March 31, 2019 (Un-audited)

### 1 THE GROUP AND ITS OPERATIONS

The Group consists of Lucky Cement Limited ("the Holding Company") and its subsidiary companies LCL Investment Holdings Limited, Lucky Holdings Limited, LCL Holdings Limited, Lucky Cement Holdings (Private) Limited and KIA Lucky Motors Pakistan Limited. Brief profiles of the Holding company, its subsidiary companies are as follows:

### 1.1 Lucky Cement Limited

The Holding Company was incorporated in Pakistan on September 18, 1993 under the Companies Ordinance, 1984 (the Ordinance). The shares of the Holding Company are quoted on the Pakistan Stock Exchange. The Holding Company has also issued Global Depository Receipts (GDRs) which are listed and traded on the Professional Securities Market of the London Stock Exchange. The principal activity of the Holding Company is manufacturing and marketing of cement. The registered office of the Holding Company is located at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and the head office is situated at Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street in Karachi. The Holding Company has two production facilities at Pezu, District Lakki Marwat in Khyber Pakhtunkhwa and at Main Super Highway in Karachi, Sindh. Further, the Holding Company's liaison offices are situated in Islamabad, Quetta, Multan, D.I.Khan, Lahore and Peshawar.

### 1.2 LCL Investment Holdings Limited

The Holding Company has made an investment in LCL Investment Holdings Limited (LCLIHL), incorporated and domiciled in Mauritius. LCLIHL has entered into joint venture agreements with Al Shamookh group to form Lucky Al Shamookh Holdings Limited (LASHL) for operating a cement grinding unit in Basra, Iraq and Al Shamookh Lucky Investment Limited (ASLIL) for constructing a clinker manufacturing facility in Samawah, Iraq. LASHL and ASLIL are companies with limited liability in Jebel Ali Free Zone, United Arab Emirates. LCLIHL holds 50 percent ownership in the aforesaid joint ventures.

LCLIHL has also entered into a joint venture agreement with Rawsons Investments Limited (registered in Cayman Islands) for establishing LuckyRawji Holdings Limited (LRHL), incorporated with limited liability under laws of British Virgin Islands, for constructing a fully integrated cement manufacturing unit in the Democratic Republic of Congo. LCLIHL holds 50 percent ownership interest in LRHL.

### 1.3 Lucky Holdings Limited

Lucky Holdings Limited (LHL) was incorporated in Pakistan on September 6, 2012 as a public unlisted Company limited by shares under the Companies Ordinance, 1984. The registered office of LHL is situated at Room No 5, 6 and 7, Third Floor, Syed Towers, University Road, Opp: Custom House, Peshawar, Khyber Pakhtunkhwa.

During the period under review, restructuring of LHL was proposed through a Scheme of Arrangement (the Scheme) involving a wholly owned subsidiary of the Company, i.e. Lucky Cement Holdings (Private) Limited (LCHPL) and wholly owned subsidiary companies of other shareholders of LHL. For details please refer note 2.

### 1.4 LCL Holdings Limited

LCL Holdings Limited (LCLHL) was incorporated in Pakistan as public unlisted company. LCLHL is a wholly owned subsidiary of the Holding Company. LCLHL has been incorporated with the objective to invest in the Coal Based Power project to be setup by Lucky Electric Power Company Limited (LEPCL). The registered office of the Company is situated at 6-A, Muhammad Ali Society, A. Aziz Hashim Tabba Street, Karachi in the province of Sindh.



Details of investments of LCLHL are as follows.

### 1.4.1 Lucky Electric Power Company Limited

Lucky Electric Power Company Limited (LEPCL) was incorporated in Pakistan on June 13, 2014, as a public unlisted company. LEPCL is a wholly owned subsidiary of LCLHL. The operations of LEPCL have not yet started. LEPCL will invest in setting up a 660 MW coal based power project in Karachi. Its registered office is situated at 6-A, Muhammad Ali Society, A. Aziz Hashim Tabba Street, Karachi in the province of Sindh.

### 1.5 KIA Lucky Motors Pakistan Limited

KIA Lucky Motors Pakistan Limited (KLM) was incorporated in Pakistan as a public unlisted company. The principal line of business of KLM is to carry out the manufacturing, assembling, distribution, marketing, sale, after-sale-service, import and export of all types of KIA motor vehicles, parts and accessories under license from KIA Motors Corporation.

### 1.6 Lucky Cement Holdings (Private) Limited

Lucky Cement Holdings (Private) Limited (LCHPL) is a private limited company incorporated in Pakistan. LCHPL is a wholly owned subsidiary of the Holding Company. The company has been incorporated to affect restructuring of LHL through Scheme of Arrangement as detailed in note 2.

Details of the investments of LCHPL are as follows:

### 1.6.1 ICI Pakistan Limited

ICI Pakistan Limited (ICI) was incorporated in Pakistan and is listed on the Pakistan Stock Exchange. ICI is engaged in the manufacture of polyester staple fiber, POY chips, soda ash, specialty chemicals, sodium bicarbonate and polyurethanes; marketing of seeds, toll manufactured and imported pharmaceuticals and animal health products; and merchanting of general chemicals. It also acts as an indenting agent and toll manufacturer. The registered office of ICI is situated at 5 West Wharf, Karachi.

### 1.6.2 ICI Pakistan PowerGen Limited

ICI Pakistan PowerGen Limited (ICI PowerGen) was incorporated in Pakistan as an unlisted public company and is a wholly owned subsidiary company of ICI. ICI PowerGen is engaged in generating, selling and supplying electricity to ICI. The registered office of ICI PowerGen is situated at 5 West Wharf, Karachi.

### 1.6.3 Cirin Pharmaceutical (Private) Limited

Cirin Pharmaceuticals (Private) Limited (Cirin) is a private limited company incorporated in Pakistan and is a wholly owned subsidiary of ICI. Cirin is engaged in manufacturing and sale of pharmaceutical products. The registered office of Cirin is situated at ICI House, 5 West Wharf, Karachi.

### 1.6.4 NutriCo Morinaga (Private) Limited

NutriCo Morinaga (Private) Limited (NutriCo) is a private limited company incorporated in Pakistan. ICI has 51% ownership interest in Nutrico. NutriCo is engaged in manufacturing of infant milk powder. The registered office of NutriCo is situated at ICI House, 5 West Wharf, Karachi.

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM

### FINANCIAL STATEMENTS

For the nine months ended March 31, 2019 (Un-audited)

### 2 SCHEME OF ARRANGEMENT

As disclosed in the financial statements for the half year ended December 31, 2018, restructuring of LHL had been proposed through a Scheme of Arrangements (the 'Scheme'). Subsequent to the Statement of financial position date, the Sindh High Court (SHC) vide its order dated April 11, 2019 sanctioned the Scheme effective from start of business on July 01, 2018. A certified copy of the Court order has been filed by LHL with Securities and Exchange Commission of Pakistan (SECP).

The Scheme, amongst other arrangements, determines LHL Demerged Undertakings as primarily comprising the assets, liabilities and obligations of LHL relating to its underlying investment in ICI. Under the Scheme, the share of LHL Shareholders in LHL Demerged Undertakings proportionate to their respective shareholding in LHL has been amalgamated with and into their respective wholly owned subsidiary companies and their proportionate shares in LHL to that extent have been cancelled. As a result of the Scheme, liabilities aggregating PKR 349.052 million have been transferred to the Group's related parties.

### 3 STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

3.2 These consolidated condensed interim financial statements do not include all the information and disclosures required in the consolidated annual audited financial statements, and should be read in conjunction with Holding Company's consolidated annual audited financial statements for the year ended June 30, 2018.

### 4 SIGNIFICANT ACCOUNTING POLICIES

- 4.1 The accounting policies and methods of computation adopted in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated annual audited financial statements for the year ended June 30, 2018 except those stated in note 4.2 (a) below.
- 4.2 Change in accounting standards, interpretations and amendments to published approved accounting standards
- (a) New standards, amendments and interpretation to published approved accounting and reporting standards which are effective during the nine month ended March 31, 2019

There are certain amendments and an interpretation to approved accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2018. However, these do not have any significant impact on the Company's financial reporting and, therefore,



have not been detailed in these consolidated condensed interim financial statements.

In addition to that two new standards (i.e. IFRS 9 and IFRS 15) have become applicable to the Company effective July 1, 2018. Because of these new standards certain changes to the Holding Company's accounting policies have been made in light of the following paragraphs:

IFRS 9 'Financial instruments' - This standard replaces the guidance in IAS 39. It includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the current incurred loss impairment model.

IFRS 15 'Revenue from contracts with customers' - IFRS 15 replaces the previous revenue standards: IAS 18 Revenue, IAS 11 Construction Contracts, and the related interpretations on revenue recognition.

IFRS 15 introduces a single five-step model for revenue recognition and establishes a comprehensive framework for recognition of revenue from contracts with customers based on a core principle that an entity should recognise revenue representing the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

The changes laid down by these standard do not have any significant impact on these consolidated condensed interim financial statements of the Company.

(b) New standards and amendments to published approved accounting and reporting standards that are not yet effective

There is a new standard, certain amendments and an interpretation to the approved accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2019. However, these will not have any significant impact on the financial reporting of the Holding Company and, therefore, have not been disclosed in these consolidated condensed interim financial statements.

### 5 ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgements, estimates and assumptions.

However, the management believes that the change in outcome of judgements, estimates and assumptions would not have a material impact on the amounts disclosed in these consolidated condensed interim financial statements.

Judgements and estimates made by the management in the preparation of these consolidated condensed interim financial statements are the same as those applied in the Company's consolidated annual audited financial statements for the year ended June 30, 2018.

The Company's financial risk management objectives and policies are consistent with those disclosed in the Company's consolidated annual audited financial statements for the year ended June 30, 2018.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM

## **FINANCIAL STATEMENTS**

For the nine months ended March 31, 2019 (Un-audited)

### 6 PROPERTY, PLANT AND EQUIPMENT

**6.1** The following is the movement in property, plant and equipment during the period/year:

		(Un-audited)	(Audited)
	Note	March 31, 2019 (PKR in	June 30, 2018 '000')
Operating fixed assets (WDV) - opening balance	6.0	60,619,288	49,689,176
Add: Additions during the period/year	6.2	3,779,037 64,398,325	16,508,608 66,197,784
Less: Disposals during the period/year (WDV) Impairment charge for the period/year		44,929	74,484 36.758
Depreciation charge for the period/year		4,578,382	5,467,254
Operating fixed assets (WDV) - closing balance Add: Capital work-in-progress	6.3	59,775,014 48,843,443	60,619,288 13,245,714
		108,618,457	73,865,002

**6.2** The following additions and deletions were made during the period in operating fixed assets:

	Additons (Cost) (PKR ir	Deletions (Cost)
Operating fixed assets		
Land	87,563	-
Lime beds on freehold land	14,244	-
Buildings on free hold land	,	
- Cement plant	135,308	-
- Power plant	1,163	-
- Others	5,547	-
Buildings on leasehold land	ŕ	
- Cement plant	190,506	-
- Others	143,366	400
Lease hold improvement	30,113	-
Machinery	2,359,486	43,191
Generators	60,804	1,809
Quarry equipments	124,560	7,247
Vehicles including cement bulkers	392,312	165,858
Furniture and fixtures	75,664	1,694
Office equipments	36,576	1,701
Computer & accessories	74,071	10,175
Other assets	47,754	1,257
Other decote	3,779,037	233,332

**6.3** The following is the movement in capital work-in-progress during the period/year:

		 	1 ,,	
			(Un-audited)	(Audited)
			March 31,	June 30,
			<b>2019</b> (PKR in	2018 (000')
Opening balance			13,245,714	9,912,057
Add: Additions during the period/ye	ear		39,083,660	18,114,978
			52,329,374	28,027,035
Less: Transferred to operating fixed	assets		3,478,933	14,764,699
Transferred to intangible asse	ts		6,998	16,622
Closing balance			48,843,443	13,245,714



			(Un-audited)	(Audited)			
			March 31,	June 30,			
		Note	<b>2019</b> (PKR i	2018 n '000')			
7	LONG TERM INVESTMENT						
	Equity accounted investment						
	Joint ventures			0.500.404			
	Lucky Al Shumookh Holdings Limited LuckyRawji Holdings Limited	7.1 7.2	4,680,475 9,068,344	3,560,404 8,106,046			
	Al Shumookh Lucky Investments Limited	7.2	40,659	0,100,040			
			13,789,478	11,666,450			
	Associates						
	NutriCo Pakistan (Pvt) Limited	7.4	1,274,121	1,130,004			
	Yunus Energy Limited	7.5	830,925	844,033			
			2,105,046 15,894,524	1,974,037			
	Unquoted - at cost		15,694,524	13,040,467			
	Equity security available-for-sale Arabian Sea Country Club Limited						
	(250,000 ordinary shares of PKR 10 each)		2,500	2,500			
			15,897,024	13,642,987			
7.1	Lucky Al Shumookh Holdings Limited						
	Investment at cost		1,912,283	1,912,283			
	Share of cumulative profit at the beginning of the year		1,067,601	536,384			
	Share of profit during the period/year		523,723	861,131			
	Dividend received during the period/year		1 501 304	(329,914			
			1,591,324	1,067,601			
	Foreign currency translation reserve		1,176,868	580,520			
			4,680,475	3,560,404			
	The Group's interest in LASHL's assets and liabilities is as	s follows:					
	Total assets		9,987,922	7,541,074			
	Total liabilities		(626,973)	(420,267			
	Net assets (100%)		9,360,949	7,120,807			
	Group's share of net assets (50%)		4,680,475	3,560,404			
	The Group's share in LASHL's profit or loss is as follows:						
	Revenue		5,754,946	7,491,670			
	Net profit (100%)		1,047,448	1,722,262			

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM

## **FINANCIAL STATEMENTS**

For the nine months ended March 31, 2019 (Un-audited)

		(Un-audited)	(Audited)	
		<b>March 31,</b> <b>2019</b> (PKR i	June 30, 2018 n '000')	
7.2	LuckyRawji Holdings Limited			
	Investment at cost	6,870,050	6,870,050	
	Share of cumulative loss at the beginning of the year Share of (loss) / profit during the period/year	(74,603) (305,941) (380,544)	(231,226) 156,623 (74,603)	
	Foreign currency translation reserve	2,578,838 9,068,344	1,310,599 8,106,046	
	The Group's interest in LRHL's assets and liabilities is as follows:			
	Total assets Total liabilities Net assets (100%)	36,306,404 (18,169,716) 18,136,688	33,720,710 (17,508,618) 16,212,092	
	Group's share of net assets (50%)	9,068,344	8,106,046	
	The Group's share in LRHL's profit or loss is as follows:			
	Revenue	6,205,179	7,786,559	
	Net (loss) / profit (100%)	(611,883)	313,245	
	Group's share of net (loss) / profit (50%)	(305,941)	156,623	
7.3	Al Shumookh Lucky Investments Limited			
	Investment at cost	38,187	-	
	Share of profit during the period	1,835 1,835	-	
	Foreign currency translation reserve	637 40,659		
	The Group's interest in ASLIL's assets and liabilities is as follows:			
	Total assets Total liabilities Net assets (100%)	2,946,133 (2,864,815) 81,318		
	Group's share of net assets (50%)	40,659		
	The Group's share in ASLIL's profit or loss is as follows:			
	Revenue	-	-	
	Net profit (100%)	3,670		
	Group's share of net profit (50%)	1,835		



		(Un-audited)	(Audited)
		March 31,	June 30,
		2019	2018
		(PKR in '000')	
7.4	NutriCo Pakistan (Pvt) Limited		
	Investment at cost	960,000	960,000

Share of profit opening balance Share of profit during the period/year Dividend received during the period/year 170,004 324,117 (180,000) 314,121 1,274,121 1,130,004

The Group has a 40% interest in NutriCo Pakistan (Private) Limited (the associate), which is involved in marketing and distribution of infant milk and nutritional products.

### 7.5 Yunus Energy Limited

Investment at cost

Share of cumulative profit at the beginning of the year Share of profit during the period/year Dividend received during the period/year

611,365	611,365	
232,668	108,472	
170,302	261,753	
(183,410)	(137,557)	
219,560	232,668	
830,925	844,033	

Represents 20% equity investment of 61,365,500 shares @ PKR 10/- each in Yunus Energy Limited.

### 8 LONG TERM FINANCES

		(Un-audited)	(Audited)
		March 31, 2019	June 30, 2018
	Note	(PKR ir	1 '000')
Long-term finances		24,622,005	11,409,403
Current portion of long term finances		(2,939,082)	(2,619,516)
	8.1 & 8.2	21,682,923	8,789,887

- 8.1 There is no change in the terms and conditions of long-term loans as disclosed in the Group's consolidated annual audited financial statements, except that during the period, ICI availed a further long term loan amounting to PKR 2,772.925 million. The mark up rate on LTFF ranges from SBP rate +0.1% to 1.15% spread, with other Long Term Loans ranging from 3 month KIBOR to 6 months KIBOR bearing spreads ranging from 0.05% to 0.25%. The profit rate on Islamic term finance is 6 months KIBOR + 0.05%. The markup is payable on quarterly and semi-annual basis. Further, LCHPL has paid off its outstanding balance of Musharika Finance as at June 30, 2018 amounting to PKR 738.281 million.
- 8.2 LEPCL entered into a PKR Facility Agreement aggregating to PKR 55.97 billion on May 31, 2018 with consortium of Banks led by United Bank Limited as 'InterCreditorAgent'. As on March 31, 2019 LEPCL has availed long term loan aggregating to PKR 12.267 billion. Transaction cost aggregates to PKR 321.628 million which is netted off from the said loan.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM

## **FINANCIAL STATEMENTS**

For the nine months ended March 31, 2019 (Un-audited)

		(Un-audited)	(Audited)
	Note	March 31, 2019 (PKR i	June 30, 2018 n '000')
9	DEFERRED LIABILITIES		
	Staff gratuity and eligible retired employees' medical scheme Deferred tax liability 9.1	1,979,781 7,798,077 9,777,858	1,770,164 8,870,572 10,640,736
9.1	Deferred tax liability This comprises of the following: - Taxable temporary differences arising due to accelerated tax dep reciation allowance - Deductible temporary differences arising in respect of provisions	8,744,995 (946,918) 7,798,077	9,777,194 (906,622) 8,870,572

### 10 CONTINGENCIES AND COMMITMENTS

### 10.1 CONTINGENCIES

There are no major changes in the status of contingencies as reported in the annual audited consolidated financial statements for the year ended June 30, 2018.

		(Un-audited)	(Audited)
		<b>March 31,</b> <b>2019</b> (PKR i	June 30, 2018 n '000')
0.2	COMMITMENTS		
	Machinery under letters of credit and others	69,939,107	78,556,891
	Stores, spares and packing material under letters of credit	1,744,136	2,631,479
	Bank guarantees issued on behalf of the Holding Company and its subsidiaries	30,488,959	32,617,010
	Standby Letter of Credit	4,223,400	3,644,916
	Post dated cheques	3,506,896	488,864
		(Un-audited)	(Audited)
		<b>March 31,</b> <b>2019</b> (PKR i	June 30, 2018 n '000')
0.3	Claims against the Group not acknowledged as debts are as follows:		
	Local bodies Others	163,583 11,318 174,901	166,501 11,318 177,819



		(Un-audited)	(Audited)
		March 31,	June 30,
		<b>2019</b> (PKR i	2018 n '000')
10.4	Commitments for rentals under operating lease / Ijarah agreem follows:	ents in respect of	vehicles are a
	Year		
	2018-19	27,862	76,101
	2019-20	91,424	80,895
	2020-21	97,367	85,991
	2021-22	103,695	91,409
	2022-23	83,358	
		403,706	334,396
	Payable not later than one year	96,430	76,101
	Payable later than one year but not later than five years	307,276	258,295
	rayable later than one year but not later than live years	403,706	334,396
		403,700	334,390
			months ended
		March 31,	March 31,
		<b>2019</b> (PKR i	2018 n '000')
11	SEGMENT REPORTING		
	TURNOVER		
	Cement	52,314,992	50,626,090
	Polyester	17,649,031	13,528,551
	Soda Ash	14,950,999	11,315,123
	Life Sciences	10,740,820	10,746,967
	Chemicals and Agri Sciences	6,969,397	6,401,195
	Others (ICI PowerGen, KLM)	1,579,906	448,346
		103,320,389	92,601,630
		For the nine	months ended
		March 31,	March 31,
		<b>2019</b> (PKR i	2018 n '000')
11.1	OPERATING RESULT	(1.1.1.	555 /
	Cement	9 276 090	10 000 040
	Polyester	8,276,989 (117,726)	10,929,948 122,800
	Soda Ash	2,580,465	2,067,314
	Life Sciences	321,889	1,227,140
	Chemicals and Agri Sciences	444,674	1,227,140
	Others	,	,
	Outers	192,080	(45,610 14,403,433
		11,001,070	14,400,430
1.2	Inter-segment sales and purchases have been eliminated from	the total.	
	•		

Transactions among the business segments are recorded at arm's length prices using admissible valuation methods.

11.3

# NOTES TO THE CONSOLIDATED CONDENSED INTERIM

## **FINANCIAL STATEMENTS**

For the nine months ended March 31, 2019 (Un-audited)

		For the nine	months ended
		March 31,	March 31,
		<b>2019</b> (PKR ii	2018 n '000')
11.4	GROSS SALES		,
11.4	GROSS SALES		
	Local	93,999,989	88,360,535
	Export	9,320,400	4,241,095
12	OTHER INCOME	103,320,389	92,601,630
	It mainly includes income from deposits with Islamic banks and o income from supply of surplus electricity to Hyderabad Electric St gain in equity-accounted investments.		
		For the nine me	onths ended
		March 31,	March 31,
	Note	<b>2019</b> (PKR in	2018
13	CASH GENERATED FROM OPERATIONS	(1101111	000)
	Profit before taxation	12,258,155	15,610,673
	Adjustments for non cash charges and other items		
	Depreciation 6.1	4,517,505	3,939,460
	Amortization on intangible assets	262,427	285,282
	Provision for slow moving spares	6,953	555
	Provision for slow moving and obsolete stock-in-trade	150,163	200,689
	Provision for doubtful debts	21,967	153,349
	Provisions and accruals no longer required written back	(3,974)	-
	(Gain) / Loss on disposal of fixed assets	(137,442)	(121,183
	Provision for staff retirement plan	331,627	276,767
	Share of profit from equity accounted investees Return from deposits with islamic banks and	(714,036)	(1,467,378
	and other financial institutions	(1,706,126)	(1,530,293
	Dividend income from short term investments	(12,103)	(442
	Adjustment of pre-paid arrangement fee to loan account	(321,628)	-
	Finance cost	1,139,064	527,571
	Profit before working capital changes	15,792,552	17,875,050
	(Increase) / decrease in current assets	2211	(4.070.707
	Stores, spares and consumables	324,571	(1,979,727
	Stock in trade	(799,803)	(663,518
	Trade debts Loans and advances	412,296	(938,636
		(681,065)	(555,908
	Trade deposits and short term prepayments Other receivables	(1,744,608) (545,226)	(29,686)
	Office receivables	(3,033,835)	(4,653,900
	Increase in current liabilities		
	Trade and other payables	7,298,920	3,486,182
	Cash generated from operations	20,057,637	16.707.332
	odon gonerated from operations	20,037,037	10,707,002



#### 14 TRANSACTIONS WITH RELATED PARTIES

Related parties comprise of associated entities, directors, other key management personnel and close family members of directors and other key management personnel. Details of transactions with related parties during the period are as follows:

	(Un-audited) For the nine months ended	
	March 31, 2019 (PKR)	March 31, 2018 in '000')
Transactions with Associated Undertakings		
Sales	1,908,070	1,764,187
Purchase of goods, materials and services	289,951	55,076
Reimbursement of expenses to Company	48,779	68,278
Reimbursement of expenses from Company	666	677
Sale of fixed asset	8,049	-
Donation	146,406	110,000
Dividends received	363,410	553,020
Dividends paid	726,523	883,885
Rent paid	11,967	-
Services	24,023	20,554
Recovery of expenses	5,880	-
Purchase of shares of subsidiary Company	-	10
Investment made in joint ventures	38,187	-
Transactions with Directors		
Meeting fee	1,031	1.094
Dividends paid	573,354	1,290,751
Bividende paid	070,004	1,230,701
Transactions with key management personnel		
Salaries and benefits	460,090	401,196
Post employment benefits	49,111	47,115
Dividends paid	7,087	5,412
Ctaff vativament hanglit ulan		
Staff retirement benefit plan Contribution	177 400	107 100
Continuution	177,483	197,139

#### 15 GENERAL

Figures have been rounded off to the nearest thousand of PKR, unless otherwise stated.

#### 16 DATE OF AUTHORISATION FOR ISSUE

These condensed interim consolidated financial statements were authorized for issue on April 26, 2019 by the Board of Directors of the Holding Company.

Muhammad Yunus Tabba Chairman / Director Muhammad Ali Tabba Chief Executive Irfan Chawala Chief Financial Officer طویل مدت کے دوران حکومت کی جانب سے چھوٹے اور بڑے کثیر المقاصد ڈیموں کی تغییر اور گھروں کی تغمیر کے منصوبوں کیلئے اٹھائے جانے والے اقد امات کے پیش نظر آ کچی کمپنی اس بات سے بھی پر امید ہے کہ مقامی سطح پر سینٹ کی فروخت میں اضافے کار جحان دیکھنے کو ملے گا۔

آئی کی کمپنی کی قرضوں سے پاک مضبوط مالیاتی پوزیش اور واجبات سے پاک نقذر قوم کی وجہ سے ناصرف اس قتم کے پر وجیکٹس میں سرمایہ کاری میں مدد ملے گی بلکہ دیگر نئے پر وجیکٹس میں بھی سرمایہ کاری کے مواقع حاصل ہوتے رہیں گے جس کی وجہ سے ممپنی کی کاروباری سرگرمیوں میں بہتری لانے میں اور حصص داران کی سرمایہ کاری کومزید بار آور کرنے میں مدد ملے گی۔

## اظهارتشكر

آ کی کمپنی کے ڈائر یکٹرز تہددل کے ساتھ انتقاک محنت اورا خلاص نیت کے ساتھ کا م کرنے کیلئے کمپنی کے تمام ملاز مین کے مشکور ہیں اوران تمام شراکت داروں کا بھی تہددل سے شکر بیادا کرتے ہیں کہ جن کا اعتاد اور حوصلہ ہمیشہ ہمارے شامل حال رہا۔

> مرعلی مب محمعلی مب چف ایگزیکیٹوراڈ ائریکٹر

منجانب بورڈ خرب محمد یونس طبہ چئیر مین اڈائر یکٹر

كرا چى:26 اپريل 2019



## تعليم و ظا ئف

مستحق اورغیر مراعات یافتہ طبقے سے تعلق رکھنے والے طلباء کی امداد کا طویل المیعاد وژن لئے آپکی کمپنی کی جانب سے IBA، IobM اور دیگرمعروف ملکی تعلیمی اورغیرملکی تعلیمی اداروں میں زرتیعلیم طلباء کووظا ئف فراہم کئے گئے۔

### خودمختاری برائے خواتین

خوا تین کی تعلیم آپکی کمپنی کی ترجیحات میں شامل ہے اور اس سلسلے میں اپنے کر دار کو بھر پورانداز سے نبھانے کیلئے آپکی کمپنی زندگی ٹرسٹ کے ساتھ تعاون جاری رکھے ہوئے ہے اور اس سلسلے میں کراچی کے دومعروف گرلز اسکولوں کی امداد کی جارہی ہے۔ان اسکولوں کو پاکستان میں لڑکیوں کی تعلیم کیلئے مثالی اداروں میں تبدیل کردیا گیا ہے۔

### صحت سيمتعلق اقدامات

صحت ہے متعلق بہترین سہولیات کی فراہمی ہمیشہ ہے آ پی کمپنی کی اولین ترجیحات کا حصد رہی ہیں بالخصوص عزیز شبہ فاؤنڈیشن کی ملی امداد کے ذریعے سے جو کہ انسانی ہمدر دی کی بنیاد پر کام کرنے والا ایک معروف ادارہ ہے جس کے تحت شبہ ہارٹ اور شبہ کڈنی انسٹیٹیوٹس کو چلا یا جارہا ہے۔ بیادارے وطن عزیز میں آپیشل اور جدید علاج کی سہولیات میں پائے جانے والے فقدان کو کم کرنے میں اہم کر دارا داکر رہے ہیں۔ اس کے علاوہ آ پکی کمپنی کی جانب سے زیر نظر رواں مالی سال کے دوران شوکت خانم میموریل کینسر ہیتال اور یا کستان ویلفئیر ایسوی ایشن آف بلائنڈ کی مالی امداد بھی کی گئی ہے۔

### بقائے ماحولیات

بقائے ماحولیات کے لیے آپی کمپنی کی جانب سے ہمیشہ شجیدہ کوششیں کی گئی ہیں اور کمپنی اپنے تمام کاروباری امور میں اس بات کا خیال رکھتی ہے۔ بقائے محولیات کی کوششوں کوایک قدم اور آ گے بڑھانے کی غرض سے آپی کمپنی کی جانب سے اپنی پیداواری سائٹ کے اردگرد شجر کاری کی مہم بھی جاری وساری ہے۔

## ستقبل برنظر

موجودہ غیریقینی مالیاتی اور معاثی صورتحال کے ہوتے ہوئے آپکی کمپنی اس بات پریقین رکھتی ہے کہ مختصر سے درمیانی مدت کے دوران سیمنٹ کی صنعت کا مستقبل مقامی فروخت کیلئے دشوار ہے۔ جبکہ مارکیٹ کے سازگار رجحانات کے پیش نظر اور خطے کے مما لک میں کلنکر کی بڑھتی ہوئی طلب کو مدنظر رکھتے ہوئے اس بات کی قوی امید ہے کہ برآ مدات پر ببنی فروخت میں اضافے کا رجحان برقر ارر ہے گا۔

### \_\_\_\_\_\_\_\_\_\_ 600×1میگاواٹ کے سپر کریٹیکل کو کلے پروٹنی پاور پروجیکٹ میں سرماییکاری

سپر کریٹیکل لیکنائٹ کو کلے پرمنی 660 میگا واٹ پلانٹ پر پروجیکٹ کے شیڈول کے مطابق تعمیراتی کام جاری ہے۔ پلانٹ پر کمرشل آپریشنز کے آغاز کیلئے طے شدہ تاریخ کیم مارچ 2021 کوہی برقرار رکھا گیاہے۔

## آٹوموٹیومینوفیکچرنگ بلانٹ میں سرماییکاری-- KIA لکی موٹرز پاکستان کمیٹڈ (کےایل ایم)

مینوفینچرنگ پلانٹ پایٹ کمیل کو پینچ چکا ہے اور پیداواری عمل کے آغاز کیلئے تیار ہے۔ کے ایل ایم کی جانب سے فیصلہ کیا گیا ہے

کہ مقامی طور پر تیار کی جانے والی "SPORTAGE" DOO CC SUV "SPORTAGE کی بکنگ کا آغاز جون 2019 سے کیا
جائے اور چھوٹے سائز والی تیج بیک "SPORTAGE" کا 1000 کی بکنگ کا آغاز اگست 2019 سے کیا جائے۔
فروخت برائے SPORTAGE شیڈول جولائی 2019 کے آخریا اگست 2019 کے آغاز سے طے شدہ ہے اور
کوزوخت کا آغاز اکتوبر 2019 سے طے شدہ ہے۔

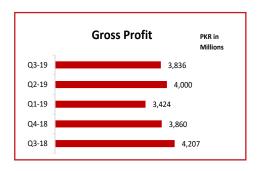
## ساواه، عراق میں گرین فیلڈ کلنکر کی پیداواری سہولت ۔ 1.2 ملین ٹن سالا نہ

سول ڈیزائن اورسول ورکس کیلئے کنٹریکٹ طے پا چکا ہے۔ مزید برآں پاور پلانٹ کے سلسلے میں Wartsila کے ساتھ کنٹریکٹ کو بھی حتمی شکل دی جا چکی ہے اور اپریل 2019 کے آخر تک لیٹر آف کریڈٹ بھی تیار کرلیا جائے گا۔ پروجیکٹ کی سائٹ پرسطے کو ہموار کئے جانے کا کام جاری ہے۔ مالی سال 21-2020 کی پہلی سہ ماہی تک اس پلانٹ پر کمرشل آپریشنز کے آغاز کا ہدف مقرر کیا گیا ہے۔

## کار پوریٹ معاشرتی ذمہداری

گزشتہ 25 سال سے آپی کمپنی اس بات کیلئے پرعزم رہی ہے کہ جس معاشرے میں بیا پنے کاروباری امور سرانجام دے رہی ہے اس کی بہتری کیلئے اقدامات اٹھائے جائیں۔ کمپنی کی جانب سے کارپوریٹ معاشرتی ذمہ داری کے سلسلے میں بنیادی طور پر تعلیم ،خود مختاری برائے خواتین ،کمیونٹی ڈیویلپہنٹ ،صحت اور ماحولیات کے شعبوں پر توجہ دی جارہی ہے۔





# خامهنافع

آ کی کمپنی زیر نظر نوماہی کے دوران % 30.0 خام منافع حاصل کر پائی جبکہ گزشتہ سال اسی عرصے کے دوران خام منافع کی شرح %36.7 تھی۔

## صافی منافع



آ کی کمپنی نے زیر نظر نوماہی کے دوران 9,750.4 ملین روپے کا منافع قبل از ٹیکس حاصل کیا جبکہ گزشتہ سال اسی عرصے کے دوران یہ منافع 11,979.5 ملین روپے تھا۔ اسی طرح اس سال منافع بعداز ٹیکس 8,293.9 ملین روپے درج کیا گیا جبکہ گزشتہ سال اسی عرصے کے دوران منافع بعداز ٹیکس 9,801.7 ملین روپے درج کیا گیا تھا۔

## آمدن في خصص



آ کی کمپنی کی جانب سے نوماہی اختتا میہ 31 مارچ 2019 کے دوران آمدن فی خصص 25.65 روپے رہی جبکہ گزشتہ سال اسی عرصے کے دوران آمدن فی خصص 30.31 روپے تھی۔

# پروجیکش --- نشے اور جاری

پا کستان کےصوبہ خیبر پختون خواہ میں براؤن فیلڈ سیمنٹ پلانٹ توسیعی منصوبہ- 2.6ملین ٹن سالانہ

پر وجیکٹ کی سائٹ پرسول ورکس طے شدہ اہداف کے عین مطابق جاری ہے اور بلانٹ ومشینری کی شیڈول کے مطابق آمد کے لحاظ سے فیر یکیشن اور تعمیری کام بھی جاری ہے تا کہ طے شدہ ہدف کے مطابق مالی سال 20-2019 کی دوسری سہ ماہی سے کمرشل آپریشنز کا آغاز کیا جاسکے۔

## ب\_مالياتي كاركردگي-مفرد

آئي کي کمپنی کی مفرد مالياتی کارکردگی برائے نوماہی اختتاميہ 31 مارچ 2019 اورگزشته مالی سال کی نوماہی کا تقابلی جائزہ ذیل میں پیش کیا جار ہاہے:

## ماسوائے فی حصص آمدن بقیہ ہند سے ملین روبوں میں ہیں

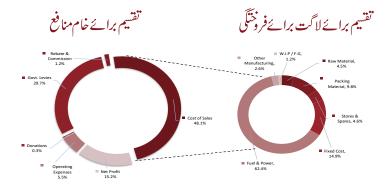
تفصيلات	نومابی 19-2018	نومایی 18-2017	فرق فيصدمين
خام آ مدن	52,315	50,626	3.3%
صافی آمدن	37,521	35,671	5.2%
خام منافع	11,260	13,093	(14.0%)
كاروبارى منافع	8,277	10,930	(24.3%)
آ مدن قبل از سود ، انگم ٹیکس ، فرسود گی	10,761	13,122	(18.0%)
صافی منافع	8,294	9,802	(15.4%)
فی خصص آ مدن	25.65 في خصص	30.31 في خصص	(15.4%)

### آمدان

زیرنظررواں مالی سال کی نوماہی کے دوران آئی کمپنی کی مجموعی فروختگی میں گزشتہ سال اسی عرصے کے مقابلے میں %3.3 کی شرح نمور یکارڈ کی گئی۔اس کی بنیادی وجہ کلنکر کی برآ مدات کے جم میں ہونے والااضافہ تھا۔

# لاگت برائے فروخگی

گزشته سال کے مقابلے میں زیر نظررواں مالی سال کی نوماہی کے دوران آئی کی کمپنی کی لاگت برائے فروختگی میں %1. 14 کا اضافہ ہوا۔اس اضافے کی بنیا دی وجہ کو ئلے، پیکنگ کے سامان اور دیگر ایندھن کے زخوں میں اضافہ تھا۔





\* بحواله: APCMA ويبسائث

# 

لی) فیصد میں	اضافه/( ک		نوماہی 19-2018 ہزاروں ٹر	- تفصیلات
		<i></i>	ر اردی را ا	سیمنٹ کی صنعت *
(0.00()	(4.000)	04.044	00.440	يمنڪ في صفحت مقامي فروختگي
(6.0%)	(1,866)	31,314	29,448	مقا ی فرو می برآمدات
4.60/	F2	2 200	2.252	ره مدات بوری بند سینٹ
(34.0%)	53 (49)	3,300	3,353 95	بوری بید یمنٹ کھلا سیمنٹ
100.0%	1,684	144	1,684	معلقا يبتن <i>ت</i> كلنكر
49.0%	1,688	3,444	5,132	کل برآ مدات
(0.5%)	(178)	34,758	34,580	مجموعی کل مجموعی کل
(0.10 70)				کی سیمنٹ
				مقامی فروختگی
(12.2%)	(616)	5,039	4,423	سيمنث
(100.0%)	(59)	59	-	كلنكر
(13.2%)	(675)	5,098	4,423	كل مقامي فروختگي
				برآ مدات
10.6%	64	601	665	بوری بند سیمنٹ بوری بند سیمنٹ
(34.0%)	(49)	144	95	كھلاسىمنىڭ
100.0%	771	_	771	ككنكر
105.5%	786	745	1,531	کل برآ مدات
1.9%	111	5,843	5,954	مجموعى كل
	اضافه/( کمی)فیصد میں	نوماہی 18-2017	نومابی 19-2018	
				مارکیٹ میں حصہ
	(8.0%)	16.3%	15.0%	مقامي فروختگي
				برآ مدات
	8.8%	18.2%	19.8%	بوری بند سیمنٹ
	0.0%	100.0%	100.0%	کھلاسیمنٹ ری
	100.0%	0.0%	45.8%	<b>کل</b> نگر سار
	38.0%	21.6%	29.8%	کھلاسیمنٹ کلنکر کل برآ مدات مجموع کل
	2.4%	16.8%	17.2%	مجموعي كل

مزید برآں، 31 مارچ 2019 کوختم ہونے والی نو ماہی کے دوران مجموعی طور پر کمپنی کا صافی منافع 10.00 بلین روپے درخ کیا گیا ہے جس میں سے 0.74 بلین روپے کا تعلق اقلیتی حصص داران (نان کنٹر ولنگ انٹرسٹ) سے ہے جس کے بعد رواں سال کی زیرِ نظر نو ماہی کے دوران فی حصص آمدنی 28.64 روپے بنتی ہے جو کہ گزشتہ مالی سال کے اسی عرصے کے دوران 36.91 روپے تھی۔

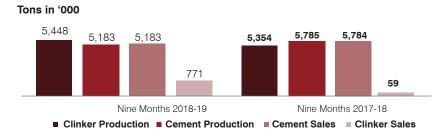
## کاروباری کارکردگی

## الف کارکردگی برائے پیدادار و حجم برائے فروختگی۔مفرد

آ کی کمپنی کی جانب سے 31 مارچ 2019 کوختم ہونے والی نو ماہی کی بابت مفرد پیداواراور فروختگی کا جائزہ بمعہ لقابل برائے نو ماہی بابت گزشتہ سال ذیل میں پیش کیا جار ہاہے:

تفصيلات	نو ما ہی	نوماہی	اضافه/( کمی)فیصد میں
	2018-19 بزاروا	2017-18 اڻڻ <b>ئين</b>	
کلنگر کی پیداوار	5,448	5,354	1.8%
سیمنٹ کی پیداوار	5,183	5,785	(10.4%)
فروختگی برائے سیمنٹ	5,183	5,784	(10.4%)
فروختگی برائے کلنکر	771	59	1,206.8%

پیداواراور فروختگی ہے متعلق ڈیٹا کوذیل میں گراف کی صورت میں پیش کیا جارہا ہے





# ڈائر یکٹرزر بورٹ

آئی کی کمپنی کے ڈائر مکٹرز کیلئے میہ بات باعث مسرت ہے کہ انکی جانب سے کمپنی کے مالیاتی نتائج بشمول مفرداور مجموعی غیر آڈٹ شدہ نو ماہی مالیاتی دستاویزات بابت 31 مارچ 2019 آپکی خدمت میں پیش کرنے جارہے ہیں۔

### جائزه

گوکہ سینٹ کی صنعت میں رواں مالی سال کے دوران اب تک برآ ہدات کی کارکردگی کافی بہتر رہی ہے لیکن مقامی سطح پرفروخت میں گراوٹ کی وجہ سے مجموعی طور پرصنعت کا تجم % 0.5 کی کے ساتھ 31 مارچ 2019 کونتم ہونے والی نو ماہی کے دوران میں گراوٹ کی وجہ سے مجموعی طور پرصنعت کا تجم % 0.5 کی کے ساتھ 34.76 ملین ٹن درج کیا گیا تھا۔ جبکہ دوسری جانب سال رواں کی زیرنظر نو ماہی کے دوران برآ مدات کی مدمیں % 49.0 اضافے کے ساتھ برآ مدی تجم 5.13 ملین ٹن درج کیا گیا ہے جو کہ گزشتہ مالی سال اسی عرصے کے دوران میں ٹن درج کیا گیا ہے دوران کی مقامی سطح پرفروخت کا تجم % 6.0 کی کی کے ساتھ 29.45 ملین ٹن درج کیا گیا ہے جبکہ گزشتہ مالی سال اسی عرصے کے دوران ہیں تھی 29.45 ملین ٹن درج کیا گیا ہے جبکہ گزشتہ مالی سال اسی عرصے کے دوران ہے 31.31 ملین ٹن درج کیا گیا ہے جبکہ گزشتہ مالی سال اسی عرصے کے دوران ہے جماعی گیا تھا۔

سیمنٹ کی صنعت کے مقابلے میں سال روال کی زیر نظر نو ماہی کے دوران آپی کمپنی کی فروخت کا تجم %1.9 اضافے کے ساتھ 5.95 ملین ٹن درج کیا گیا ہے، جس میں مقامی طور پر سیمنٹ کی فروخت میں %12.2 کمی کے بعد فروخت کا تجم 4.42 ملین ٹن درج کیا گیا ہے جبکہ گزشتہ مالی سال کے اس عرصے کے دوران میہ تجم 5.04 ملین ٹن درج کیا گیا تھا۔ جبکہ برآ مدات کی مد میں %5.55 اضافے کے ساتھ 1.53 ملین ٹن کا تجم درج کیا گیا جو کہ گزشتہ مالی سال اس عرصے کے دوران 40.74 ملین ٹن درج کیا گیا تھا۔

مجموعی طور پررواں مالی سال کی زیر نظر نو ماہی کے دوران آئی کمپنی کی مجموعی خام آمدن 103.32 بلین روپے درج کی گئی ہے جو کہ گزشتہ مالی سال کے اسی عرصے کے دوران 92.60 بلین روپے کی مجموعی خام آمدن کے مقابلے میں % 11.6 زائد ہے۔

### **Head Office**

6-A Muhammad Ali Housing Society, A. Aziz Hashim Tabba Street, Karachi-75350, Pakistan.
UAN: (+92-21) 111-786-555 Fax: (+92-21) 34534302
Email: info@lucky-cement.com

### Liaison Offices

#### Islamabad

ISE Tower (16th Floor), 55-B, Jinnah Avenue, Islamabad Tel.: 051-2895370-75, Fax: 051-2895376

E-mail: dm@lucky-cement.com

### Multan

Office Number 607, 6th Floor, The United Mall, Abdali Road, Multan (near Ramada Inn Hotel) Tel: (+92-61) 4540556-7, Fax: (+92-61)-4540558 Email: multan@lucky-cement.com

#### Lahore

17-C/3, Gulberg III, near Hussain Chowk, Lahore UAN: (+92-42) 111-786-555 Tel: (+92-42) 35772508

Fax: (+92-42) 35772512 Email: lahore@lucky-cement.com

### Peshawar

Syed Tower, Room No. 5, 6 & 7, 3rd Floor Opposite Custom

House, University Road, Peshawai UAN: (+92-91) 111-786-555

Tel: (+92-91) 5844903 Fax: (+92-91) 5850969

Email: peshawar@lucky-cement.com

### Quetta

F1, First Floor, Institute of Engineers Building, Zarghoon Road, Quetta.
Tel: (+92-81) 2837583
Fax: (+92-81) 2829267

Email: quetta@lucky-cement.com

### Dera Ismail Khan

2nd Floor, State Life Building, East Circular Road, DI Khan Telephone: (+92-966) 717313 Fax: (92-966)717315

Plants

### Pezu Plant

Main Indus Highway, Pezu,

Distt. Lakki Marwat, Khyber Pakhtunkhawa

Tel: (+92-969) 580123-5 Fax: (+92-969) 580122

### Karachi Plant

104 km milestone from Karachi to Hyderabad (58 km towards Karachi) Fax: (+92-21)35206421

